



Lifestyle changed to POS software of Unisoft en SAP in 'no-time'

Lifestyle was founded in 1994 in Haarlem. In the beginning the assortment was limited to kitchen accessories. Nowadays Lifestyle has 17 branches and the assortment covers pieces of furniture and decorative with a rural and tough irradiation. The shops are established in historical pawnings in city centers. The head office and distribution centre of Lifestyle women are located in Lijnden. Lifestyle currently has 170 employees and is aiming for 35 shops in coming years. In order to realize the aimed at growth and to improve the internal efficiency Lifestyle changed to Point-of-Sale software from Unisoft together with mySAP All-in-One SURE for Retail.

Wide standard functionality and online concept made us change to POSFlow from Unisoft

Since November 1st 2005 Lifestyle is working with POSFlow, the Point-of-Sale software from Unisoft and mySAP All-in-One SURE for Retail. Notable to the implementation at Lifestyle were the speed and efficiency with which the implementation by Unisoft and SAP was carried out by implementation partner BBIT consulting. The chosen solution provides all thinkable solutions for the head office: from assortment control, service settlement, sales order processing, purchase, storage and distribution to financial administration and fund control.

In the stores there has been chosen for the Unisoft Point-of-Sale system which is fully integrated with mySAP All-in-One SURE for Retail. Because of this there's the opportunity to use the pay-desk to access online functionality like customer processing, stock information and inventory.

Alice Pulles, Director Lifestyle women: "We have chosen for Point-of-Sale software from Unisoft in combination with mySAP All-in-One SURE for retail because of the wide and in-depth standard functionality the SAP software offers and the direct and online integration with the shop automation. An important requirement for the POS-solution was the ability to view a random pay-desk remote from another location (e.g. the head office) at for example day locking. Moreover the speed and overfriendliness of the pay-desk were very important. It's possible work online more quickly and more efficient, and to server customer quicker and provide more service because of the simple customer payment in POSFlow. Moreover the ability to scan and type-in the article number from a fixed location and value order control are very important advantages of POSFlow. The Point-of-Sale software from Unisoft perfectly satisfied our needs. Our sales employees were able to start working with the pay-desks immediately and they were very pleased about the speed and user friendliness.



Moreover we are very pleased about our contracts with Unisoft. We are surprised about the high level of commitment and efficient treatment from Unisoft. Our contacts at Unisoft are very accurate and have good knowledge, which made the implementation run smoothly. Besides the POS-solution we will also let pin-, data-, and phone traffic run on a single line via Total RetailNet (a Unisoft and Enertel initiative). We expect to improve our efficiency and lower the costs.”

The efficiency improvement within Lifestyle particularly affects logistics and administration. Also the assortment and stock optimization will have its benefits. Finally Lifestyle will also put there marketing area on a higher level.

Unisoft

Unisoft is experienced in store solutions for non-food retailers. The in Waalwijk established company offers retailers a complete solution for from payment, planning, purchase, logistics, sales, EDI to extended management information.

BBIT Consulting

BBIT Consulting is the mySAP All-in-One partner for SAP in the Netherlands. BBIT focuses on implementation and improvement courses for retailers and wholesale organizations. BBIT works with the in advance defined branch model mySAP All-in-One SURE for Retail which optimizes the implementation effort. BBIT Consulting is situated in Mijndrecht, the Netherlands and Leverkusen, Germany.

SAP

SAP is the global market-leader in company software solutions. With this solutions SAP serves small and medium companies as well as large international companies. Currently SAP has 25 branch specific solutions for markets varying from high-tech industry, retail to government offices and financial offices. Currently 29800 companies