



T-Mobile Retail chooses Unisoft for POS solution

Telecom company T-Mobile has opened its first T-Mobile shop in September 2004. Now three years later, our country has 80 T-Mobile shops. This giant increase is due to the acquisition of Orange. T-Mobile maintains a high service with the help of about 4000 people. Recently T-Mobile has chosen the Unisoft Point-of Sale solution; POSFlow.

.Net platform en versatile standard functionality crucial
Shop automation is of strategic importance for T-Mobile. Primary it gives a direct support to our sales- and service activities. Secondary shop automation plays a large role in the promotion of the brand and the atmosphere in our stores. The .Net platform was crucial to choose for Unisoft. Of course the rich standard functionality was essential in the selection process. The fact that our SAP Retail specialists were known by Unisoft also played a large role, as well as the fact that for another customer a project with specific Telecom functionalities was launched.

At this moment we mainly use the standard functionality of POSFlow. In the near future we will expand with a number of additional functionalities. We will use POSFlow for the registration of all merchandise in the store. You can think of the registration of sales, incoming goods, movements of the goods between the branches and repairings.

Joost Rietman, Process Quality & Information manager T-Mobile: "The Unisoft Point-of-Sale software connects perfect to our needs and is even fundamental to support our primary processes. Unisoft shows very clearly that they can and want to increase, but also that they want to professionalize. There is a clear transformation perceptible from software supplier to service organization. This is good to see and gives us great confidence in the future cooperation with Unisoft."